PRIVATE MARKET DEBT

Private Market Debt

Non-bank lenders may underwrite a transaction with a different view of collateral, cash flow, speed or a defined transition plan.

A QUESTION WORTH ADDRESSING

Evaluate the full cost and a credible repayment or refinance exit. Speed alone does not settle the financing decision.

Common financing paths

01 **Direct lending**

A non-bank lender may focus on enterprise cash flow, sponsor quality and transaction structure. Terms vary widely by lender.

02 **Bridge and transitional financing**

Shorter-term financing may address an acquisition, renovation, lease-up or refinance gap when a clear next step supports repayment.

03 **Special situations**

A lender may consider assets or circumstances outside a particular bank's policy, subject to its own underwriting and controls.

Prepare for the conversation

- ☐ Recent financial statements and tax returns
- ☐ Amount, use of funds, and repayment plan
- ☐ Ownership, collateral, and existing debt

How Alliance helps

We test proposed debt against cash flow, timing, and the exit plan. We compare full cost, collateral, guarantees, and control terms before you select a path.

Let's discuss your financing needs.

Tell us your goal, funding amount, and timing.

Book an appointment | Contact Alliance | Visit our website

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Educational overview. Terms and requirements vary by lender and transaction.